



Kailis Marine
Engineering

TRUSTED SPECIALISTS

CAPABILITY STATEMENT





SEA HARVEST MARINE IS A MARINE ENGINEERING SPECIALIST WITH MORE THAN 50 YEARS' EXPERIENCE.

Our complete marine services solution encompasses maintenance, re-builds, vessel and crew charter and logistics to the commercial, defence and recreational boat sectors. Our services are supported by established logistics, experienced engineers and tradespeople, specialised equipment and dock-side facilities.

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SEA HARVEST GROUP STRUCTURE



SEA HARVEST PTY LTD is a vertically integrated agribusiness headquartered in Fremantle, Western Australia providing premium quality and sustainable seafood to Australian and international customers.

SEA HARVEST FISHING is the largest owner operator in the Shark Bay Prawn Managed Fishery and the sole owner operator in the Exmouth Prawn Managed Fishery. Sea Harvest also catch and process scallops, blue swimmer crabs, Spanish Mackerel and premium fish from its Pilbara fish trawl operations.

SEA HARVEST TRADING manages the sales and distribution of the wild caught fisheries product from Shark Bay, Exmouth, Pilbara and Kimberley. It is also the agent for other premium food brands including from Sea Harvest South Africa, Clarebout potato products and Royal Greenland fish.

SEA HARVEST MARINE was acquired by Sea Harvest in 2022 and is responsible for refitting and maintaining the fleet of prawn trawl and fishing vessels. It also provides ship repair and maintenance to external customers. Services include boiler making, fabrication, fitting, shipwright, refrigeration, electrical, supply of fuels and lubricants.



SPECIALIST MARINE VESSEL ENGINEERING

- EXPERIENCE
- QUALITY
- SERVICE
- LOCATION

Our core purpose is to maximise the return on investment for our clients by not only delivering high quality work on time and on budget, but applying our 50 years of engineering experience and fleet operation to ensure that the most critical outcome - reliability - is realised on the water.

Through our commitment to quality and service, we consistently innovate and problem solve to deliver efficient, reliable solutions.

Our team comprises of experienced managers and supervisors, and specialist in-house tradespeople - all in the one location to deliver a responsive service.

We strive to build long term, trusted and collaborative relationships with our clients, leveraging our knowledge and skills to offer solutions to both opportunities and challenges.

“Far West Scallops have used the services of Sea Harvest Marine for over 20 years. The length of service speaks for itself with a strong and lasting relationship.”

“As one of the leading companies in the marine industry, Sea Harvest delivers a quality and valuable service to our business. They get the job done providing a consistently dependable service. With a number of boats in our fleet, we feel assured that Sea Harvest Marine are responsive to our requirements and provide solutions when we need them.”

HAMISH CH'NG, MANAGING DIRECTOR,
FAR WEST SCALLOPS

over 50 YEARS
SPECIALIST
MARINE EXPERIENCE

STRATEGIC LOCATIONS WITH UNSURPASSED ACCESS TO A FULL SERVICE OFFERING

FREMANTLE

Our primary dock side facilities are strategically located in Fishing Boat Harbour, in the heart of Fremantle. This offers clients seeking commercial and recreational marine services the most accessible and user-friendly location in Western Australia. The facilities include boatlifting capability up to 200 tonnes with associated blast sheds and storage areas. For heavier vessels, we have a service arrangement to access and operate from the nearby Henderson facility which has a capacity of 2000 tonnes. Decommissioning of vessels is also available at our Fremantle facility.

Key features of our Fremantle facilities:

- easy access for vessels in a user-friendly facility;
- secure site with 270 metres of land-backed wharfage plus 90 metres of jetty wharfage;
- dock-side access for vessels up to 70 metres and 4.5 metres draft; and vessels up to 1,500GT;
- waterfront under cover workshops and facilities;
- complete range of marine services for any vessel including lift and hard-stand;
- in-water berthage facilities with private land-backed wharves for privacy;
- specialised marine industry standard tooling and equipment;
- on-site stock of materials and consumables;
- convenient location for clients' project management; and
- all trades are on-site and accessible under the one roof.



EXMOUTH AND CARNARVON

We service and support vessels working in the Gascoyne and Pilbara regions of WA from our dock-side facilities at Exmouth and Carnarvon Harbours. In Exmouth we have exclusive access to the 20 metres of wharf, including the fueling facility for the Exmouth Public wharf.

The 320 tonne boat lifting capability sits adjacent to our Exmouth wharfside facility providing multi-tiered maintenance services to the northern regions of the country. Our Carnarvon facility also supplies fuel.

BREAKDOWN SERVICES

Our team can provide breakdown services anywhere in Australia upon request.



EQUIPMENT

CONVENIENTLY LOCATED IN THE HEART OF FREMANTLE, WE OFFER STATE OF THE ART FACILITIES, IN-HOUSE TRADES AND EQUIPMENT ALL UNDER THE ONE ROOF

Sea Harvest Marine carries an extensive range of tools and equipment for vessel repairs, maintenance, re-fits and conversions. We also have fully equipped cranes on site to remove material from vessels. All on-site equipment is maintained to Australian standards and any additional specialised equipment or service providers can be easily accessed from within the greater Fremantle area.

Our equipment includes:

- 20T slewing crane;
- 10T BHP mobile crane;
- 400-CFM compressors;
- 60T press brake;
- milling machine;
- lathes (3);
- radial arm drill;
- cropper;
- horizontal band saw;
- fork lifts; and
- scissors lifts.

TAILORED SERVICE

We understand that every vessel re-fit and conversion is different. Our approach is to engage early with our clients, ensure a thorough understanding of the needs, objectives and constraints of the job, and then work together to determine the best solution. Equipment and service requirements are then tailored to the agreed solution.



COMPLETE, INTEGRATED SERVICE

OUR ABILITY TO DELIVER ON ALL ASPECTS OF SHIP REPAIR AND MAINTENANCE WORKS FOR A DIVERSE RANGE OF VESSELS BOTH ON AND OFF SHORE LIES IN OUR EXPERIENCE

Our services include:

- vessel refit;
- vessel inspections and reports;
- planned maintenance;
- diesel fitting;
- design assistance and advice;
- boiler making and fabrication;
- pipe work;
- electrical;
- shipwright (wood work);
- refrigeration;
- sand blasting and painting;
- hydraulics;
- machining;
- berthage and wharfage up to 1500t;
- boatlifting;
- vessel decommissioning;
- supply of all fuels and lubes; and
- project management and estimating.

COMMERCIAL VALUE

Marine maintenance is a specialised area and rarely predictable. Our experience and our on-site trades ensure efficiency and ultimately, the best value for money. Through trust, communication and transparent reporting, as well as the ability to problem solve as issues arise, we collaboratively deliver innovative and market-leading solutions that underpin our clients' success.



BOILERMAKING AND FABRICATION

Our highly skilled and capable crew are specialist in ship repair with the ability to carry out extensive repairs and maintenance dockside, in water and in our workshop.

CAPABILITIES

- Vessel extensions and hull modifications
- Complete deck up redesign and fabrication
- Boat breaking and decommissioning
- Sea fastening
- All deck equipment approvals and installations

FACILITIES AND EQUIPMENT

- Fabrications shop
- On-site cranes, forklifts and transport equipment
- Overhead crane
- Coded welders, ABS, DNV-GL, AS1554
- Perth, Carnarvon, and Exmouth wharf side facilities
- On-site stores and materials

PEOPLE AND EXPERIENCE

- Proficiency in all welding procedures MIG, TIG, ARC and braising
- Experienced bending and punching machinery operators
- Experienced pipe fitters and coded welders

INTEGRATED
SERVICES
CONFIDENCE
ON WATER

FITTING & MACHINING

With an in-house, on-site team of experienced ship repair engineers and fitters, Sea Harvest Marine work to best practice across all projects. With decades of experience, we offer excellent diagnostics backed by industry-leading cost-tracking and reporting systems.

CAPABILITIES

- Engine removal, fitting and alignment
- System design and installation
- Hydraulic, cooling and heating
- Live product, processing equipment
- Deployment and retrieval equipment
- Mechanical fit out
- Retro-fitting and modification
- New equipment builds and commissioning
- Shaft and propeller servicing
- Servicing and new set up of process gear and pumps
- Vessels surveys to DoT, ABS, Lloyds and DNV-GL class requirements

FACILITIES AND EQUIPMENT

- Lathes
- Milling machines
- Pipe and tube bending equipment
- TIG welding
- Cranes to 20 tonne
- Forklifts and transport equipment
- Large store of on-site consumables
- Mobile service
- Fremantle, Carnarvon and Exmouth wharfside facilities
- On site stores and materials

PEOPLE AND EXPERIENCE

- Experienced machinists
- Innovators in design
- Mechanical fit-out specialists
- Experienced ship repair engineers and fitters

SHIPWRIGHT

Sea Harvest Marine set the benchmark in craftsmanship. All our trades are on-site in our dedicated workshop with access to in-water services.

CAPABILITIES

- New fit-out including full living area – bunks, galley, recreation
- Wheelhouse construction and upgrades
- Repairs and modification
- In-water fit out and shipwright repair

FACILITIES AND EQUIPMENT

- Dedicated on-site shipwright workshop
- On-site thickness machinery
- Radial saws
- Dust extraction equipment
- Large wood working sanders and drills
- On site stores and materials

PEOPLE AND EXPERIENCE

- Qualified shipwright with over 10 years' experience
- Capable and qualified shipwright crew

REFRIGERATION

With over 50 years of marine refrigeration and air conditioning experience, Sea Harvest Marine leads the industry in installation and repairs, delivering reliable and trusted services.

CAPABILITIES

- New refrigeration room design and installation
- Refrigeration and air conditioning (A/C) diagnostic and repair
- Retro-fit refrigeration and A/C systems to new environmental standards
- Specialists in medium and low temperature system installations
- Servicing of new and old A/C and refrigeration systems
- International dual power systems and vessels

FACILITIES AND EQUIPMENT

- On-site workshop
- Mobile service
- Fully stocked work shop with vacuum pumps, reclaimers, testing and leak checking equipment
- On site store and materials

PEOPLE AND EXPERIENCE

- Marine specialists with in excess of 50 years' experience
- Leading fault finding and diagnostic skills
- Experienced trades
- Hold all current refrigeration handling licences



TRUSTED EXPERIENCE
CONFIDENCE IN RELIABILITY

ELECTRICAL

Sea Harvest Marine has a team of qualified electricians with specialist marine experience. With decades of trusted works behind us, we provide confidence with jobs carried out to the highest standards appropriate for marine conditions.

CAPABILITIES

- Full installation
- Rewiring
- Diagnostic
- New installations to Class or Australian Standards
- Component diagnostics and repair
- Installation of alarm and control systems
- Modification of overseas vessels and equipment to Australian standards

FACILITIES AND EQUIPMENT

- On-site equipment and workshop
- Mobile service

PEOPLE AND EXPERIENCE

- Highly experienced and fully qualified marine electricians
- Over 50 years of specialist marine electrical experience



CORROSION CONTROL (BLASTING AND PAINTING)

Sea Harvest Marine has a strong and practical understanding of coatings in a marine environment. With 50 years' experience, our difference lies in our ability to provide advice and recommendations on all vessel types, and the quality of our workmanship.

CAPABILITIES

- Blasting and coatings for all marine services and non-marine applications e.g. tanks
- Blasting and coatings for steel, aluminium and fibreglass
- Full abrasive blast to ISO 8501-1:2007 SA 3
- HP water blasting to 40000 Psi (2750 Bar)
- Water, wet, dry and soda blasting
- Application of specialised coatings
- Under cover blasting facilities for vessels to 30m
- Application of paint coatings to specification
- Below water coating specialist
- Airless application
- Fine finish spray application
- Off-site marine and industrial blasting and coating application

FACILITIES AND EQUIPMENT

- 400cfm abrasive blast rigs (2)
- Blasting shed
- Blast units
- 200t lift capability - Fremantle
- 2000t lift capability - Henderson
- 320t lift capability - Exmouth
- Mobile equipment – Exmouth
- On site store and materials

PEOPLE AND EXPERIENCE

- Over 50 years of marine coating experience
- Experience in all vessel types including commercial and recreational



FUEL AND LUBRICANTS

Sea Harvest Marine is a significant supplier of fuels and lubes in Western Australia. We have the capacity to provide a reliable and efficient service to our clients, as well as undertake specialist jobs in any location.

Leveraging off our own service and administrative teams, and economies of scale, we are also able to pass on savings to our clients.

CAPABILITIES

- Supply of high grade marine fuels in Fremantle, Carnarvon, and Exmouth
- Delivery of fuels to remote areas
- Supplier of high quality Mobil lubes and associated products; specialising in synthetic oils for heavy machine use
- Supply of duty free fuels and lubes for international craft

FACILITIES AND EQUIPMENT

- Access to Mobil fuel terminal Kwinana
- Exclusive fuel dispensing facility at the Exmouth service wharf

PEOPLE AND EXPERIENCE

- Marine fuels supplier for over twenty years
- Largest supplier of synthetic oils to the Australian marine industry



TRUSTED
LONG TERM
PARTNERSHIPS

COMMERCIAL

OUR FOCUS IS ON THE DELIVERY OF COMMERCIAL VALUE TO OUR CLIENTS AND PROVIDING BEST FIT RECOMMENDATIONS

Our own experience as a fleet operator ensures that we keep ahead of the curve in problem solving and are proactive in providing recommendations and leading edge, innovative solutions so that our clients go to sea with confidence.

Our flexible business model enables us to negotiate appropriate commercial arrangements on projects, large and small. We deliver commercial value through:

- experience;
- full access to in-house trades;
- collaboration;
- transparent and accurate reporting; and
- high quality workmanship.

We also understand that refit, repair and maintenance projects can inherently be unpredictable. While our experience allows us to scope jobs and provide estimations more accurately, we engage early with our clients to ensure we understand the primary objectives, commercial restraints and budget, of any job. If the scope of work changes, we immediately engage with our clients with full flexibility to collaboratively work through any issues.

We have decades of experience in the commercial sector providing a quality service that ultimately reduces the costs of breakdowns and the need for rework.

We have the capability to provide all aspects of ship refit, repair and maintenance to vessels of all sizes.

OUR EXPERIENCE

- Fishing vessels
- Work boats
- Lobster boats
- Charter vessels
- Pearling vessels
- Navy vessels
- Tugs
- Oil and gas support vessels
- Ferries
- Barges, all forms including self-propelled and jack up
- Dredges
- Fleet management



DEFENCE

WE SET THE BENCHMARK

- CAPABILITY
- EXPERIENCE
- FACILITIES
- SYSTEMS

For over 50 years, Sea Harvest Marine has proven that we can deliver projects on time and on budget. We work collaboratively with our clients and have built a reputation as innovators and problem solvers.

Our capabilities include the refit, service, repairs and maintenance of vessels including patrol boats, cargo and naval support vessels.

We offer:

- skilled and experienced workforce;
- greater control and efficiencies with all engineering works through a single supplier;
- blasting and painting services to compliment engineering services;
- timely quoting and estimations;
- efficient and accurate reporting processes; and
- accurate day to day cost tracking.

Our teams are familiar with Engineering Change Proposal requirements and our staff are security-cleared.

RESPECTED
INDUSTRY
LEADERS



RECREATIONAL

IDEALLY LOCATED IN THE HUB OF FREMANTLE, OUR FULL SERVICE FACILITY OFFERS EASY AND CONVENIENT BOAT ACCESS

Our extensive marine experience, commercial facilities and equipment allows us to deliver exceptional outcomes for recreational vessels of all sizes and configurations. Our specialised team provides solutions where others may not, with fast turnaround for break-downs, repairs and servicing.

Our services include:

- engine servicing, from large diesel to outboard;
- professional fitting, including engine replacement, shaft, propeller and drive unit servicing;
- all electrical diagnostic, fitting and repair;
- all refrigeration, including air conditioning;
- high quality fabrication in stainless and aluminum;
- all vessel coating maintenance and repair;
- all engineering diagnostics;
- scheduled maintenance;
- response including breakdown; and
- hull and machinery service.

SERVICE COMMITMENT

We offer a full service, one-stop-shop alleviating the need to organise multiple trades for sometimes unknown issues. With specialists trades and equipment at the one facility, we can diagnose issues and rectify them efficiently and conveniently.

For preventative maintenance, we also offer scheduled servicing with full assessments and proactive recommendations to keep boats in pristine working condition.

With a service bay at 50 Mews Road, we offer convenience and accessibility to all trades; as well as the ability for weekend drop-offs.

Our commitment:

- detailed diagnostics and recommendations;
- fast turn around; and
- full check lists and reports.

SUPER YACHTS

For over 25 years, the Sea Harvest Marine Fremantle Fishing Boat Harbour facility has been the base of choice for international super yachts visiting the Perth - Fremantle area. The convenient location combined with site security, access to boat services and repair capability within the bustling fishing boat harbour restaurant precinct makes this the ideal super yacht facility for vessel captains and owners alike.

Sea Harvest Marine is experienced in providing full super yacht service support, including customs clearing and supply of duty free fuels.

OUR PEOPLE

HANDS-ON LEADERSHIP WITH SPECIALIST MARINE EXPERIENCE

Our approach is one of commitment, transparency and integrity. We have a culture of productivity delivering responsive and proactive solutions to our clients. We have built a reputation based on our experience, ability to problem solve, trusted advice and the quality and reliability of our work.

From the top down, we have extensive experience in marine engineering and our tradesmen are the best in the industry. They are highly skilled and accredited fitters and turners, electricians, fabricators, refrigeration mechanics and painting and blasting specialists located in the one facility providing not only access to services but the ability for hands-on supervision and access for our clients.

We operate our own fleet and understand the grass roots importance of keeping vessels maintained and working. Marine maintenance is a highly specialised area and we have the technical expertise to support our clients in all sectors in the provision of trusted advice and solutions particularly important with the fluid nature of some projects.

WE VALUE LONG TERM PARTNERSHIPS

We have built long term relationships with our clients and earn the right to work with them. We understand that we need to demonstrate our competency and ultimately deliver projects on time and on budget.

Important to our relationship are:

- communications;
- transparency; and
- integrity.

OUR VALUES

OUR VALUES GUIDE THE WAY WE WORK AND MAKE DECISIONS EVERY DAY

SAFETY

- Safety first. Safety always.

TEAMWORK

- Together we do great work.

ACCOUNTABILITY

- What we do, we do well – and take responsibility.

RESPECT

- We listen. We care. We deliver.

SAFETY
TEAMWORK
ACCOUNTABILITY
RESPECT



SAFETY – A CORE VALUE

The principles of risk management and continuous improvement are fundamental to the way we conduct our business. We have a genuine concern for the health, safety and wellbeing of all our employees, contractors and visitors.

We believe that all injuries can be prevented and the responsibility to ensure that injuries are avoided starts with each one of us. Each employee has a personal responsibility to comply with our policies and is empowered to act if they see any possible causes of harm.

Our commitment:

- strong leadership with clearly defined accountabilities;
- conduct our business in a way that maintains a safe and healthy workplace for our employees, contractors and visitors;
- make safety a continuous journey working with the objective to minimise risks associated with all our operational activities; and
- provide appropriate resources and training to our employees to ensure a safe day every day.



QUALITY MANAGEMENT

A TRACK RECORD OF DELIVERING THE BEST SOLUTIONS ON TIME AND ON BUDGET



We leverage our experience to provide the best solutions and recommendations to suit our clients' requirements and budgets. We strive to exceed performance targets and we value feedback during and after projects.

We back the quality of our work with the best people, equipment and facilities. Our Quality Management strategies are focused on strong leadership, appropriate supervision, ongoing training and set procedures.

Our commitment:

- Getting the job done well and safely
- To listen and communicate before, during and after the job
- Provide a strong team of qualified and experienced people to deliver a high level of workmanship
- Be responsive and service focused



BUSINESS SYSTEMS

PROVIDING ACCURACY, TRANSPARENCY AND CONTROL

Our systems and processes underpin our performance providing transparency, accuracy and efficiencies.



Our commitment:

- complete transparency;
- provide a job tracking process that ensures accuracy;
- keep our clients informed on progress with tracking procedures in place for exception reporting;
- maintain a personal contact and open communication – addressing problems collaboratively;
- accurate invoices benchmarked against estimations and variations; and
- strong documentation processes.

“Sea Harvest Marine has provided refit, maintenance and repair services to Rottnest Express. They deliver a quality job and are on the money with their estimates. They sit down and do a full debrief on jobs prior to invoicing so that there are no surprises. This is rare but appreciated.

I would recommend Sea Harvest Marine for their quality of work and service.”

**MICHAEL MARINONI, ENGINEERING MANAGER,
ROTTNEST FERRIES**

“Maxima Pearls and Ellies Pearling have over 30 years’ experience in the industry. Our two vessels were purchased requiring major refits. Sea Harvest Marine having sold the vessels to Ellies Pearling, had a deep knowledge of the vessels and in ship building.

Over the course of the refits, we found that they sat down with us, making adjustments as required. If issues arose, they responded and followed up.”

**DAVID JACKSON, MANAGING DIRECTOR,
ELLIES PEARLING**

THE COMMUNITY & THE ENVIRONMENT

HERE FOR THE LONG HAUL

Sea Harvest Marine has a clear understanding that responsible environmental management is fundamental to the sustainability of our industry.

Our everyday work practices reflect our commitment to product stewardship and the efficient use of resources, minimising waste and emissions.

COMMUNITY

We work beyond compliance and foster a culture of social consciousness in the communities in which we operate.

We value the positive relationships we've built over the decades of operation and have a history of supporting the local communities in which we operate including some for over 40 years.

One long standing event is the Gascoyne Food Festival; others include the Ningaloo Whaleshark Festival, and a host of children's charities and sporting teams in the areas we operate.



TRUSTED SPECIALISTS

As specialists in marine engineering, Sea Harvest Marine provides a total solution and service leadership in the commercial, defence and recreational boat sectors.

“ Critical to our business is reliability and strong communications. Sea Harvest have been excellent in communications throughout the job, keeping us informed about the vessel and job in hand. The team at Sea Harvest is responsive and dependable. They deliver a quality job and I have absolutely no issues with the service provided.”

GUY BUTLER, GENERAL MANAGER
– FLEET MARINE, MMA OFFSHORE LIMITED



Kailis Marine
Engineering



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